



Company profile May 2023

saba^o

Company profile

01

**What is
Saba?**

02

**Smart
Parking**

03

**2022 Key
figures**

01

What is Saba?



What is Saba?

Business model

Leading industrial operator in developing smart mobility solutions, specialized in the car park management with strategic locations.

Long term
perspective
and vision

Linked
to local
administrations

High quality
assets
portfolio

New
technologies and
commercial
transformation

Efficient
management



Mobility: people and
goods



Technological and
commercial innovation



Sustainability

Shareholding structure: 99.5% CriteriaCaixa + 0.5% Minority shareholders

What is Saba?

Business model

City
center



Paseo de Gracia
(Barcelona)

Airports



Airport
(Lisbon)

Railway
stations



Atocha
(Madrid)

Regulated
areas

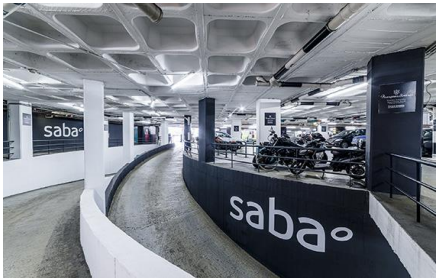


Perugia

Hospitals



NHS Cambridge
University Hospitals



Praça Lisboa
(Porto)



Airport
(Santiago de Chile)



Transport for London
(London)



Viseu



Vinohradská Hospital
(Prague)

What is Saba?

Business model

Offices



Joan Güell
(Barcelona)

Malls



City Galerie
(Aschaffenburg)

Sports facilities



Nos Campo Grande
(Lisbon)

Cultural facilities



L'Arena
(Verona)



Torres Lisboa
(Lisbon)



Torre Sevilla
(Seville)



Carles III
(Barcelona)



Casa da Música
(Porto)



9
countries



179
cities



950
car parks



333,379
parking spaces




2,017
people





1
Spain and Andorra

 182
car parks


 74,026
parking spaces


2
Portugal

 105
car parks


 37,092
parking spaces


3
UK

 474
car parks


 109,495
parking spaces


4
Germany

 42
car parks


 16,978
parking spaces


5
Italy

 58
car parks


 28,202
parking spaces


6
Czech Republic

 37
car parks


 21,739
parking spaces


8
Chile

 35
car parks

 39,037
parking spaces

7
Slovakia

 17
car parks

 6,810
parking spaces

Data as of December 31st, 2022

What is Saba?

Saba, leading operator



Leading operator in sustainable urban mobility

Quality of service

Commercial activity and technological transformation

Selective growth and development

Environmental, social and corporate sustainability

What is Saba?

Sustainability: ESG policies



Environmental

16% CO₂
emissions
reduction
in 2022



Social

70 social and
institutional
agreements



Corporate governance

- Crime Prevention Manual
- Specific training

02

Smart Parking



Saba's response to new mobility

PEOPLE / COMPANIES



Rent a car



Car sharing



Professional Vehicles Fleets



Personal mobility device



Electric Vehicle



Advertising digital displays



Car-washing



Vending

GOODS



e-commerce lockers



Urban distribution of goods

Smart Parking

Customer service and Control Centre (CCC)

Connected
Car Parks

389

Remote management
Intercom calls

2M

Commercial activity
Customer Service
Requests

125,000

Connected car parks in Spain, Italy, and Portugal
As of December 31st, 2022



Smart Parking

Ticketless: access and payment by LPR

Fast, no tickets or ATM needed

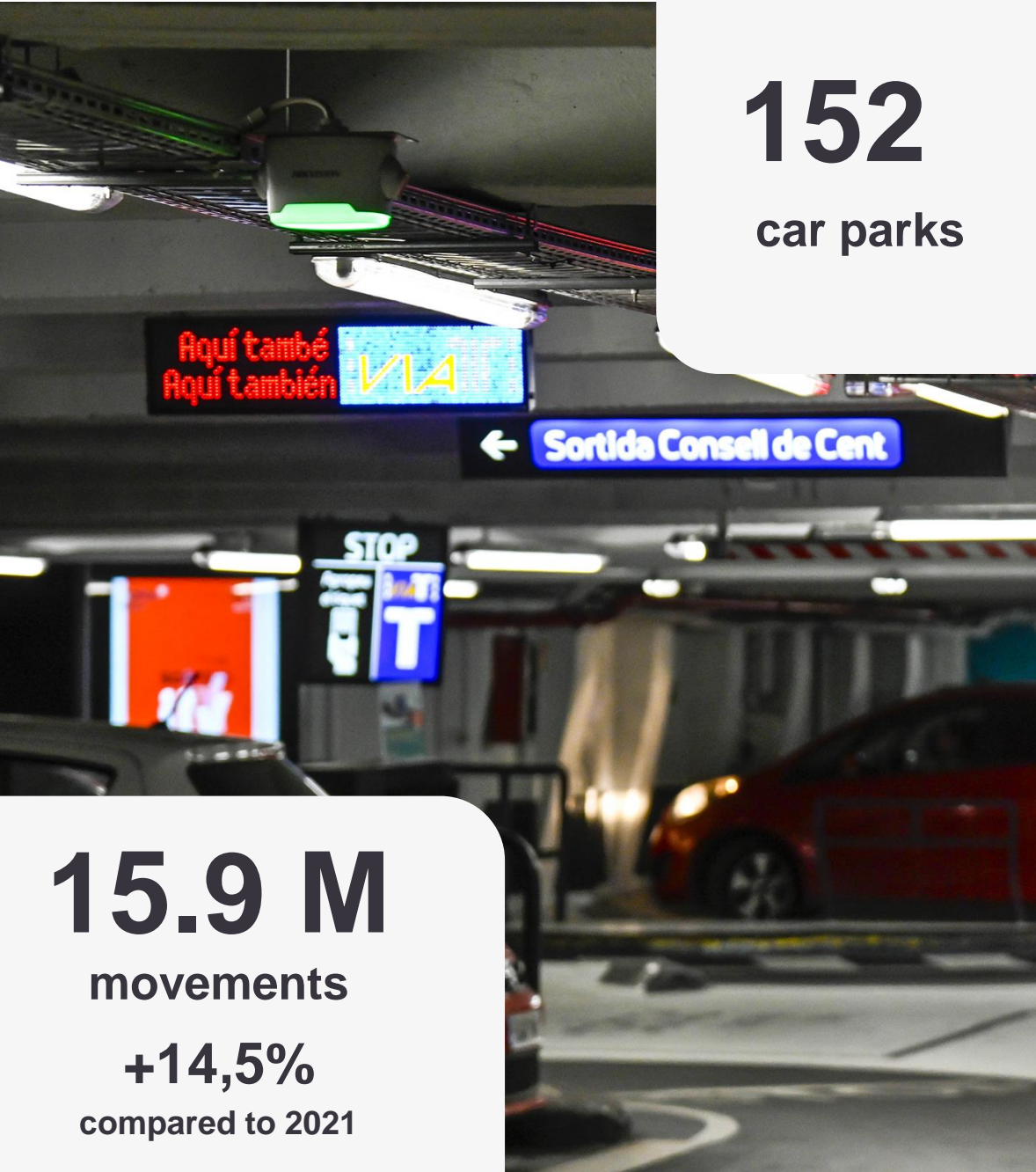
Linked to new products

Customer growth (+148%) & increased operations (+169%)

Similar experiences in the UK and Germany (156 car parks)

Data as of December 31st, 2022





152
car parks

15.9 M
movements
+14,5%
compared to 2021

Smart Parking

OBE (On Board Equipment)



Via T

Spain
80 car parks
8.6 M movements



Brisa

Via Verde

Portugal
34 car parks
4.6 M movements



Atlantia

Telepass

Italy
24 car parks
2.4 M movements



Tag

Chile
14 car parks
295 K movements

Data as of December 31st, 2022

Business Digitalisation and Commercial Transformation

Reinforcement of the digital channel



115.000
transactions
in 2022

Web

- 3 million views in 2022
- Spain, Italy, Portugal, and Chile
- Renewal of the Group's business website and UK website

APP

- Regulated zone integration in Spain and Portugal
- Redesign in Spain, Italy, Portugal and Chile

+53% e-commerce sales compared to 2021



Smart Parking

Sustainable Mobility Hub: people & companies

Electric Vehicle

The most important electric charging network in the sector

- Fast and semi-fast charging.
- Subscribers (ParkElectric) and Short stays.
- Nearly 600 charging points throughout the Group.

Data as of December 31st, 2022



Smart Parking

Sustainable Mobility Hub: people & companies

Custom-made mobility solutions

- Response to new mobility needs
- Rent a car and sharing: more than 3,000 parking spaces throughout the Group
- Contracts with company fleets
- Progressive electrification of vehicles

Data as of December 31st, 2022

Sustainable Mobility Hub: Goods

Last mile



206
e-commerce
lockers

16
mini-hubs in
car parks

Distribution Hub: Geeper

- 43 locations (16 car parks)
- Halving failed deliveries

Self-collection

- Spain (Pudo, Amazon, InPost & AliExpress)
- Italy (InPost, Amazon in 2023)
- UK (InPost & Amazon)
- Portugal (Correios de Portugal)

Data as of December 31st, 2022

Smart Parking



Electric vehicles



Sharing and rent a car services



Last Mile



E-commerce lockers



Entrance, exit and electronic payment



Web and e-commerce App



Coverage



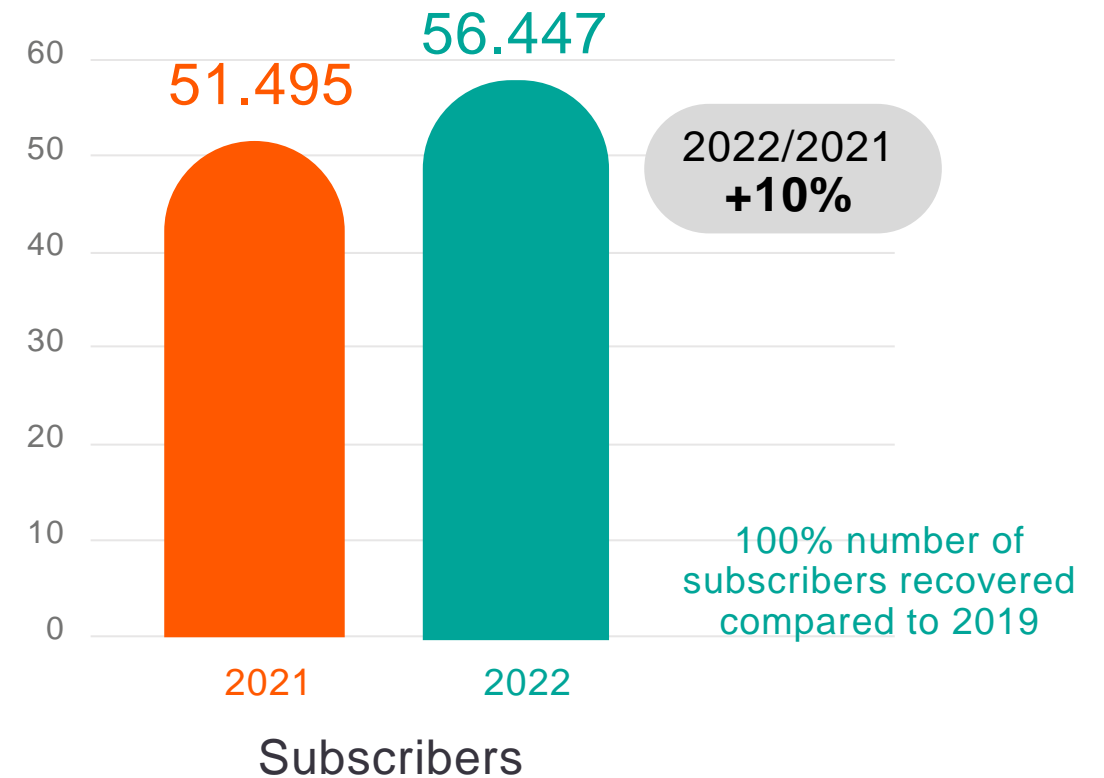
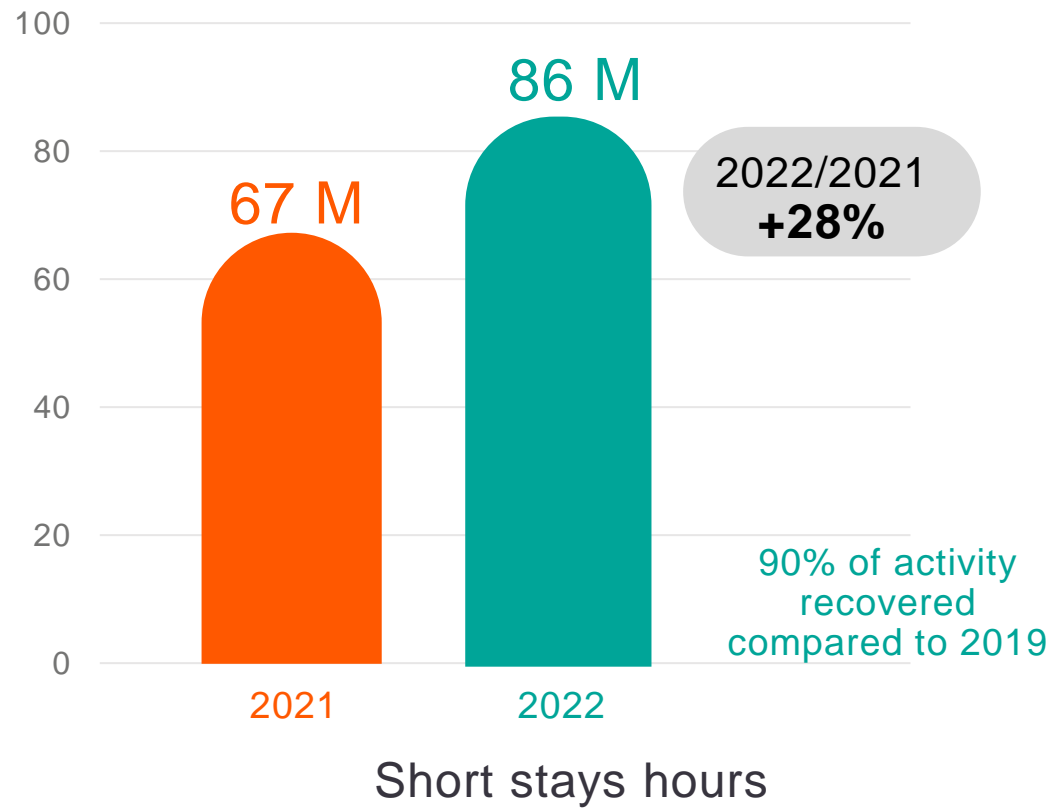
Remote management

03

2022 Key figures



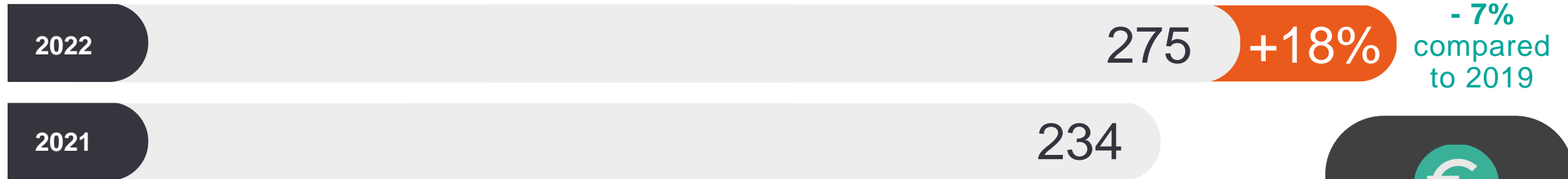
Short stays and Subscribers



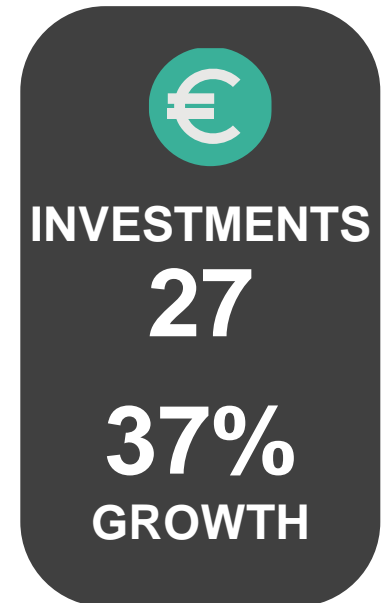
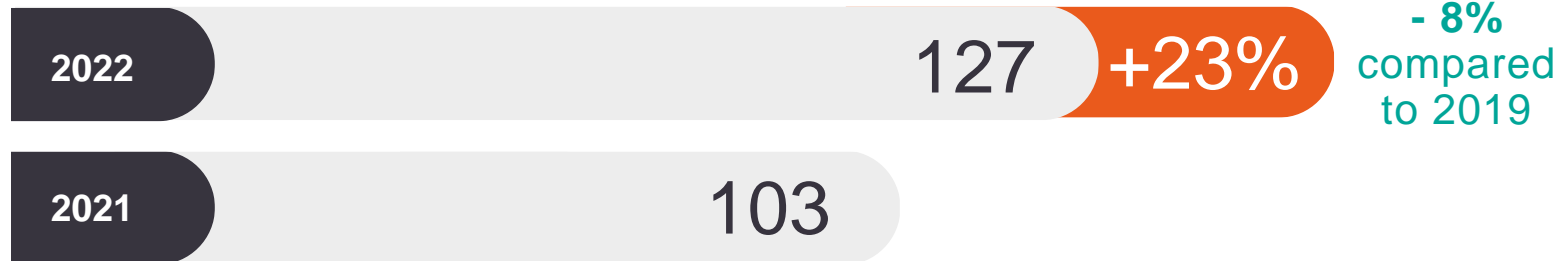
2022 Key figures

Economic Indicators

Revenues



EBITDA



(Millions €)

2022 Key figures

24 new
operations

Development

64 renewals

12 renegotiations

Spain

Muelle Delicias (Seville)

Joan Güell (Barcelona)

Platja d'Aro (Girona)



Italy

Cola di Rienzo (Rome)

Hospital Cattinara (Trieste)

Ospedale San Martino (Genoa)



Portugal

Regulated Area (Tavira)

Intermodal Terminal (Campanha)

Capitão Silva Pereira (Viseu)

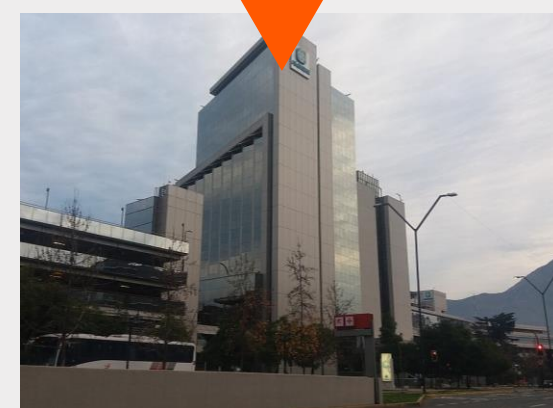
Península (Porto)



Chile

Grupo Marina
(Viña del Mar, Santiago,
Curicó y Concepción)

Clínica Alemana (Santiago de Chile)



2022 Key figures

Development

UK

City of London

Royal United Hospitals Bath

Royal Cornwall Hospitals NHS Trust

Transport for London (London)



Germany

City Galerie (Aschafenburg)



Czech Republic & Slovakia

Hospital Vinohradska (Praga)





saba°

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